

MOTION NO: AGM/2024/01

TO ADJUST THE SUBSCRIPTION FOR ORDINARY MEMBERS AND CORPORATE REPRESENTATIVES TO RM100.00 IN COMPLIANCE WITH CLUB RULE 23.1.2

To adjust the monthly subscription rate from RM70.00 to RM100.00 for Ordinary Membership and Corporate Representatives, as provided for in Club Rule 23.1.2, which states that the prevailing rate to be charged by the Club shall be fixed by a General Meeting of the Club, where the prescribed range is RM30.00 to RM200.00.

EXPLANATORY NOTES TO THE MOTION

1. The monthly membership subscription is the main source of income for the Club and paramount to the viable running of the Club and to the proposed renovations in AGM/2024/02. As a private members club, with all members sharing equally in the responsibility for its upkeep and benefiting thereof, the Management Committee are of the opinion that this should form the bulk of the Club's funding, with all other services priced in favour of their patrons.
2. The last adjustment of the subscription rate for Ordinary Members and Corporate Representatives was in the year 2010 when it was adjusted from RM55 to RM70. That same year, Associate Member and Junior Member subscriptions were also adjusted from RM15 to RM20.
3. The only adjustment to the subscription since then was approved in the AGM 2020 for the equalization of Absent Member subscriptions to that of Ordinary Members, taking place over three years from RM30 to RM50 in year 2021, to RM60 in year 2022 and to RM70 in year 2023.
4. Since 2010, the running costs of the Club have been impacted by the introduction of the RM800 minimum wage in 2013 and three subsequent revisions of the minimum wage to its current rate of RM1500. Additionally, with the effects of inflation, the Club's costs of operation have significantly increased. (Other Operating Expenses 2013 = RM2.3M; 2023 = RM3.4M i.e. +47.8%)
5. The Club's income had been supplemented from two main sources: by our Food & Beverages operations, particularly from banquets, and from fees from sales of memberships, most notably Junior Conversions. Without these, the club runs at an operational loss.

	2023	2022	← COVID-19 Restrictions →		2019
	2021	2020			
MEMBERSHIP SUBSCRIPTIONS	3,958,630	3,661,830	3,475,590	3,144,860	3,108,010
OOE	(3,412,202)	(3,298,541)	(2,657,434)	(2,673,871)	(2,976,906)
ACTIVITIES	(685,142)	(581,941)	(451,035)	(397,028)	(449,011)

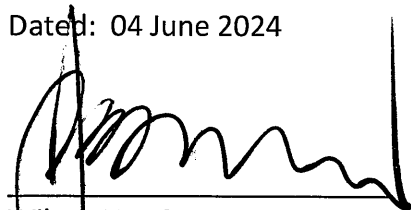
**OVERCOLLECT
(SHORTFALL)**

(138,714)	(218,652)	367,122	73,961	(317,907)
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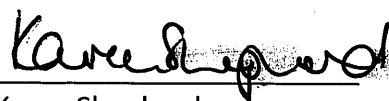
6. Ideally, our membership subscription should cover day-to-day operational expenses. Banquets remain an important income component but the use of the Hornbill Restaurant as a banqueting venue adversely impacts on other members in terms of traffic congestion and reduced dining availability. Furthermore, the events of the last few years have demonstrated the risks of relying on F&B services for the upkeep of the club.
7. Since the exhaustion of the unsubscribed membership, income from membership sales has been substantially impacted.
8. Therefore, the Management Committee hereby seeks the support and understanding of all members for an increase in the monthly membership subscription which would allow the Club to operate and function sustainably.
9. The collection from membership subscriptions will also be channeled towards the planned renovations for our club house. The extensive renovations, vital for the smooth running of the club at this membership level and for any future expansion of our membership, have been projected to cost RM12.5 million.
10. The Management Committee has studied in detail the requirements of our operations and of the funding needs for the planned renovations. We seek the approval of members for an additional RM30 in monthly membership subscription for Ordinary Members and Corporate Representatives only. This would bring the monthly membership subscription from RM70 to RM100.
11. The membership subscription for Associate Members and Junior Members would not be raised and will remain at RM20.
12. A comparison of the present membership subscription rates for The Sarawak Club compared to the other private members' clubs in Kuching and Samarahan follows:

	The Sarawak Club	The NorthBank Club	Samarahan Country Club (non-golfing)	Kelab Golf Sarawak (non-golfing)
Ordinary Member	70	110	100	120
Associate Member	20	20	50	13
Junior Member	20	20	50	23

Dated: 04 June 2024



Wilson Tan Swee Kwang
(Membership No. T888)
Proposer for the motion



Karen Shepherd
(Membership No. S356)
Secunder for the motion